

## SIKULI CAPITAL

Conviction through contrarian research

# Astera Labs (ALAB)

## Valuation Snapshot — Fair Value Range

As of May 20, 2026 | PCIe + AI connectivity silicon

CURRENT PRICE	PROBABILITY-WEIGHTED FAIR VALUE	FAIR VALUE RANGE
<b>\$273.02</b>	<b>~\$210</b>	<b>\$135 - \$290</b>
May 2026	Bull 25% / Base 50% / Bear 25%	Approximately fair; PT \$200-\$297

**Verdict:** ALAB delivered record Q1 2026 revenue of \$308M (+93% YoY, +14% QoQ) with adj EPS of \$0.61 (beat \$0.54). Q2 guide of \$355-365M (+15-18% QoQ) and 73% non-GAAP GM continues the AI infra growth narrative<sup>[1]</sup>. Scorpio X/P PCIe 6 family now drives 30%+ of quarterly revenue growth. At forward EV/Sales ~26-28x<sup>[2]</sup>, valuation is rich but consistent with AI infra peers. Analyst PT range \$200-\$297. Bull case requires Scorpio scaling + share gains in PCIe Gen 7; bear case is multiple compression on any growth deceleration.

## CURRENT SNAPSHOT

Metric	Value	Notes / Source
Stock price	<b>\$213.91</b>	Post-earnings AH <sup>[3]</sup>
Market cap	<b>\$34.25B</b>	<sup>[3]</sup>
Q1 2026 revenue	<b>\$308.4M (+93%)</b>	+14% QoQ <sup>[1]</sup>
Q1 2026 adj EPS	<b>\$0.61</b>	Beat \$0.54 <sup>[1]</sup>
Q2 2026 revenue guide	<b>\$355M - \$365M</b>	+15-18% QoQ <sup>[1]</sup>
Q2 2026 non-GAAP GM guide	<b>~73%</b>	<sup>[1]</sup>
Forward EV/Sales	<b>~26-28x</b>	<sup>[2]</sup>
Analyst PT range	<b>\$200 - \$297</b>	<sup>[2]</sup>

## BULL / BASE / BEAR SCENARIOS

Scenario (weight)	Assumptions	Fair Value
<b>Bull (25%)</b>	Scorpio scales to \$1B+ ARR, PCIe Gen 7 design wins, multiple stays premium	<b>\$290</b>
<b>Base (50%)</b>	Hit Q2 guide, +75% growth FY26, multiple holds at 25x EV/Sales	<b>\$210</b>

Scenario (weight)	Assumptions	Fair Value
<b>Bear (25%)</b>	AI capex slows, multiple compresses to 16x EV/Sales	<b>\$135</b>
<b>Probability-weighted</b>	<i>AI connectivity leader; valuation full but supported by execution.</i>	<b>~\$210</b>

### Key Risks

- **Hyperscaler capex:** AI infra spending the dominant demand driver; pause hits hard.
- **Competition:** Broadcom, Marvell, Credo all compete; in-house ASIC at hyperscalers possible.
- **Multiple compression:** EV/Sales >25x leaves no margin for error.
- **Customer concentration:** Top customers represent large share; loss material.

### What Would Change Our View

- **Upside:** Q2 beat above \$365M, PCIe Gen 7 design win, FY26 guide raise.
- **Downside:** Q2 miss, customer concentration loss, AI capex pause.

### Sources

[1] <https://www.sec.gov/Archives/edgar/data/0001736297/000173629726000017/q126exhibit991.htm>

[2] <https://seekingalpha.com/article/4899124-astera-labs-stock-superb-q1-but-faster-times-ahead>

[3] <https://finance.yahoo.com/quote/ALAB/>

### Disclaimer

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